

# Project Budget & Hourly Rates

R3 proposes to complete this Audit on a time-and-materials basis for a not-to-exceed budget of **\$28,570** as detailed in Table 5-1 below. Upon selection, R3 will meet with RecycleMore to develop a preliminary schedule, scope and cost for each task, based on the hourly rates listed in Table 5-2 on the following page.

Our proposed approach to this Audit thoroughly addresses each scope element outlined in the RFP, and our proposed budget is commensurate with that thorough approach. Should RecycleMore wish, R3 is willing to discuss modifications to our scope of work and project budget together to best meet RecycleMore’s needs.

Additionally, given the likelihood that RecycleMore may wish to conduct similar tonnage audits in the future, we are proposing base-pricing for future audits. If selected, R3 suggests that the resultant agreement allow for a multi-year term, or annual extensions, that would provide RecycleMore with the ability to request low-cost future tonnage audits at its discretion without the need for costly procurement processes. We are happy to discuss our thoughts and ideas with RecycleMore regarding this potential opportunity. Our intention is to provide additional value and cost-effectiveness to RecycleMore in the event that it believes future tonnage audits will be necessary.

**Table 5-1  
Project Budget**

Task	Hours	Year 1 Cost	Base-Pricing for Future Audits*
1 Data Request and Kick-off Meeting	10	\$ 1,500	\$ 750
2 Verify Reported Tonnages	87	\$ 11,670	\$ 9,920
3 Review Subscription Levels	21	\$ 2,910	\$ 2,328
4 Compare Current and Historical Data	7	\$ 970	\$ 485
5 Establish Findings & Compare to Local Trends	22	\$ 3,100	\$ 1,550
6 Reports and Presentation	58	\$ 8,420	\$ 4,210
<b>Total</b>	<b>205</b>	<b>\$ 28,570</b>	<b>\$ 19,243</b>

\* Future Audits contracted with R3 would be offered at the following base-pricing, which will be escalated annually by CPI.

R3

Section 5

Project Cost & Hourly Rates

**Table 5-2  
Hourly Rates**

<b>R3 CONSULTING GROUP</b>	
<b>Category</b>	<b>Hourly Rate</b>
Principal / Project Director	\$190 per hour
Senior Project Manager	\$185 per hour
Project Manager	\$170 per hour
Senior Project Analyst	\$140 - 160 per hour
Project Analyst	\$125 - 140 per hour
Associate Analyst	\$100 - 125 per hour
Administrative Support	\$75 - 95 per hour

**Payments**

Unless otherwise agreed in writing, fees will be billed monthly at the first of each month for the preceding month and will be payable within 30 days of the date of the invoice.

**Escalation**

Fees will be escalated annually in accordance with the change in the Consumer Price Index.

R3